

Frontier Shield

THE SMART WAY TO PAY FOR CPE & RELATED TECHNOLOGY



What is Frontier Shield

Shield is *technology equipment as a service*. It is a monthly payment option for CPE and related technology. Shield is different than cash, bank loans, or traditional leasing. It gives customers control, flexibility, and protection benefits over their technology that no other payment option provides.

Benefits to Choosing Shield

01. Solution Replacement Guarantee (SRG):

Shield's SRG is protection from change. If, for any reason, your current solution no longer meets your needs, you can install a new system at any time during the term of the contract without financial penalty or hidden costs. Your existing contract is completely forgiven.

02. Act of God Coverage:

In the event of a natural disaster, under Shield, we cover your out of pocket insurance deductible on the damaged equipment up to \$5,000.

03. Support Services:

A monthly payment option like Shield makes bundling in support services over the term simple. Bundle it all into one monthly payment. Lock in, without finance charges, the cost of Frontier's maintenance agreement at today's labor rates for the duration of your contract term.

04. The OPEX Benefit:

Shield is considered an operating expense (OPEX). An OPEX is often a preferred method to procure something like technology for certain benefits. (*Consult with a trusted accountant if this procurement method is right for your organization.)

05. Flexible End of Term Options:

How do you know what will happen with your organization in 3-5 years? Shield offers multiple end of term options, but you do not have to decide until the end of the term. You can renew the agreement with the replacement guarantee intact, renew without it, purchase it outright, return the equipment, or select a new system.

Greatest Value | Lowest Cost

Technology is meant to make you more efficient and profitable, but when you own the technology, you own the added responsibility of it holding you back if something goes wrong or it no longer fits your needs. TAMCO Shield eliminates these burdens and focuses on the use of the equipment versus the need to own it. Shield is simply a smart way to pay for technology, both financially & technologically.

“We chose Frontier Shield to finance our new phone solution because of all the added benefits other options could not offer. The end of term options gives us flexibility to make the decision on what to do at end of term at that time, instead of worrying about it today. More importantly, paying with a monthly payment allowed us to preserve our capital so we can use it on business activities that generate revenue.”

- Asheville License Plate, LLC